





**BUILD YOUR OWN COVER** 

**TESTIMONIALS** 

**HEALTH** 

WELLBEING

**EMPLOYEE BENEFITS** 

**AGILITY REWARDS** 

**AGRI EMPLOYER REWARDS** 

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# GET READY TO PROSPER WITH AGILITY AGRI

A proven solution to healthier, happier workers who play an active role in the success of the agiculture industry.

#### **PROUD PARTNERS & MEMBERS OF:**









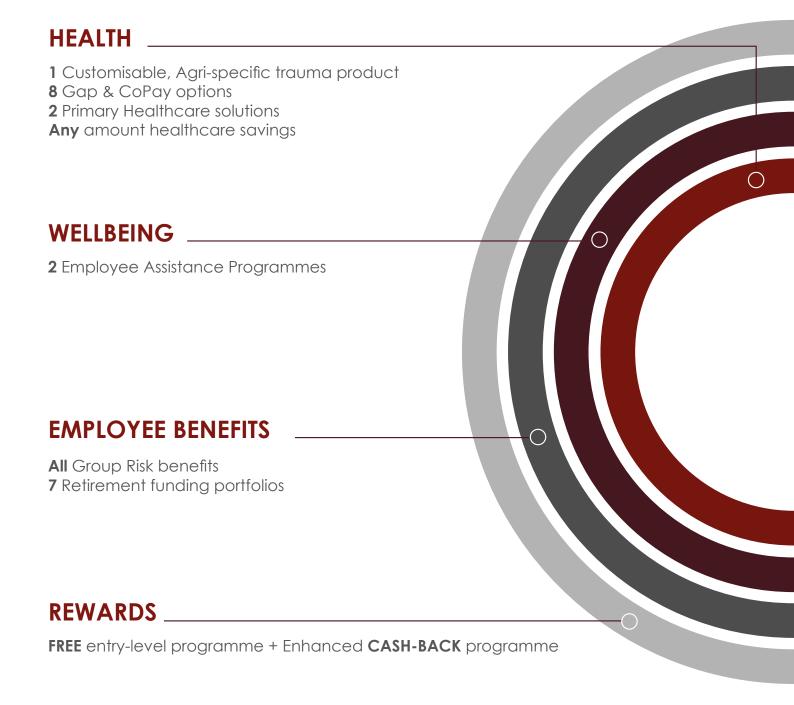






## BUILD YOUR OWN COVER

## Your menu of products



## **GET READY TO PROSPER**

**INTEGRATED SOLUTION:** Specialised employee benefit solution based on extensive agriculture experience

**INTEGRATED APPLICATION:** One application and electronic on-boarding process across all products

INTEGRATED ACCESS: Easily accessible from metropoles to the most remote areas of South Africa

**INTEGRATED PRICING:** Allows for cost effective and discounted premiums, while eliminating duplicate benefits

**INTEGRATED SERVICE:** Single provider, partner and contact point

**INTEGRATED CLAIMS:** One claims process across related products

**INTEGRATED PLATFORM:** Full portfolio managed on single, intelligent system

**INTEGRATED VIEW:** Uses all data sources for accurate human capital risk predictions

**INTEGRATED MANAGEMENT:** Proactive & preventative human capital risk management strategies

**INTEGRATED SIMPLICITY:** One provider and partner, one point of contact, one service and technology platform







My top 5 reasons for recommending Agility to our members? Affordability, accessibility, a world-class service, immediate access to the service offering, and a guarantee that... in terms of the product...you will never be disappointed in any way.

CHRISTO VAN DER RHEEDE Executive Director: Agri SA





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Our employees are based all across South Africa, some in very remote areas. Despite this, they never struggle to access their Agility Agri benefits and we enjoy an excellent personalised service. We also love that their benefits are tailored to the agriculture industry and our specific needs.

JOHAN DU PLESSIS Human Resources, Senior Manager: ZZ2



Many of the agriculture industry's most pressing threats stem from human capital risks. The Agility Agri solution is a unique and customised approach to not only overcome these challenges, but to transform your workforce into your most valuable asset.

DR KOBUS LAUBSCHER Agricultural Economist





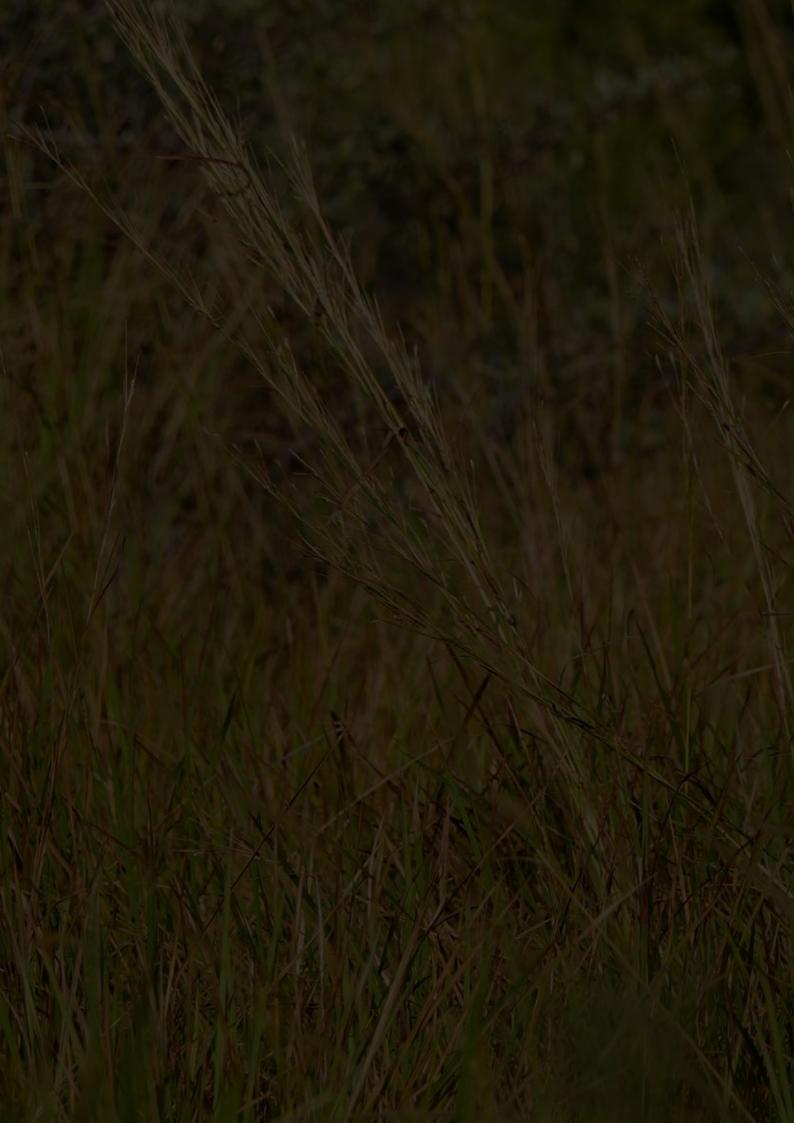
The support our clients get is the best. The team is always available, they solve problems in minutes, they go out to see our group clients, there's no end to the service they give our company!

# JACKIE SWANEPOEL Administrative Assistant: Niel Anderson and Associates, a Financial Advisory firm with extensive agriculture experience

Being in the healthcare industry ourselves, we know what quality benefits look like. Partnering with Agility was an easy choice and we have never looked back since!

**GERDA BENEKE**Payroll Administrator: Africa Health Care









#### WHY AGILITY AGRI ASSIST

CUSTOMISED	<ul> <li>Tailored to unique requirements of agriculture industry</li> <li>Build your own cover from our wide range of available benefits</li> </ul>
ACCESSIBLE	Response centres in all metro, outlying & rural areas 24/7
COMPREHENSIVE	Immediate access to extensive range of emergency and support services
AFFORDABLE	Comprehensive benefits at highly affordable premiums
EXTENDED	Cover includes 2 adults and 2 children

#### **BENEFIT OVERVIEW**



**Road & Air Transport** 



24-hour Emergency Medical Assistance



Advice from a qualified team of Nurses



Telephonic emergency assist helpline

#### **ADDITIONAL SUPPORT SERVICES**



#### 24/7 Psychology helpline

- Team of professional psychologists
- Telephonic or virtual consultations



#### Face-to-face counselling

- 6 On-site sessions per policy
- Ongoing counselling as needed



#### 24/7 Crisis Assist Helpline

- Trauma counselling
- On-site psychologist if needed
- Legal or financial guidance



#### 24/7 unlimited access to telephonic services

- Legal assistance
- Help with financial matters
- Psychosocial advice



### More than covered from every angle

#### **BUILD YOUR OWN COVER**

Your menu of Agility Gap & CoPay options

#### **CORPORATE 200**

200% Gap cover

Unlimited co-pay cover

Wide variety of extra benefits

#### **CORPORATE 500**

500% Gap cover

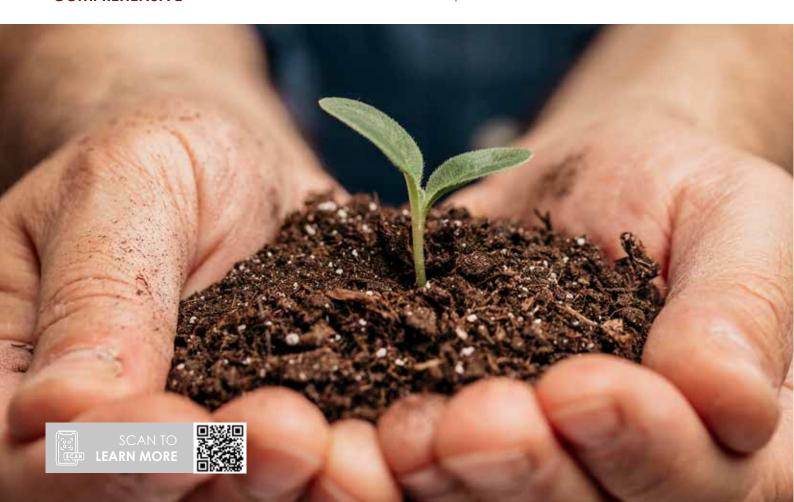
Unlimited co-pay cover

Extensive range of extra benefits

#### WHY AGILITY GAP & COPAY

CUSTOMISED	Specifically designed to complement medical scheme cover
AFFORDABLE	Significant premium discounts for qualifying clients (see <b>Agri Employer Rewards</b> )

**COMPREHENSIVE** Excellent benefits at competitive rates





# Affordable private healthcare benefits for lower-income employees

#### **BUILD YOUR OWN COVER**

Your menu of Agility Staffcare products

#### **FLEXICARE**

Wide range of benefits such as Unlimited GP Consultations + Medicine benefits + HIV cover + Emergency benefits

#### **FLEXICARE+**

Enhanced and extended cover such as Death Cover + Radiology + Pathology + Dentistry + Optometry

#### WHY AGILITY STAFFCARE

#### **AFFORDABLE**

- Cost effective private healthcare solution
- Significant premium discounts to qualifying clients (see Agri Employer Rewards)
- Fully tax deductible

#### **COMPREHENSIVE**

From GP and Medicine benefits to Maternity and Accidental Death cover

#### **ACCESSIBLE**

Wide range of providers across all geographical locations

#### **INTEGRATED**

- Easily integrates with existing primary healthcare strategies
- Combine with medical scheme cover for extra benefit provision





#### Any amount healthcare savings

#### WHY AGILITY CORPORATE HEALTHCARD

SECURE	<ul> <li>Employer contributions always belong to the company</li> <li>All employer contributions remain in the company's dedicated <b>Agility</b> Corporate Healthcard bank account</li> <li>Money is only paid out when used</li> <li>All cards are PIN protected</li> </ul>			
FLEXIBLE	Choose any monthly contribution per worker			
RESPONSIBLE	Funds are strictly limited to healthcare providers and services			
ACCESSIBLE	<ul><li>Standalone healthcare savings product</li><li>Not linked to a medical scheme</li></ul>			
EMPLOYEE BONUS	Convert savings into year-end staff bonus			
TRACKABLE	Simplified tax season with a full audit trail of healthcare spending at the click of a button			
SELF-FUND	Add more than <b>R40 000</b> per year to <b>Agility</b> Healthcard balance with <b>Agility</b> Rewards Platinum programme			













# Proactively managing human capital risks

#### **BUILD YOUR OWN COVER**

Your menu of Agility Employee Wellbeing programmes

#### CORE

Unlimited & toll-free psychosocial + financial + legal + health advice

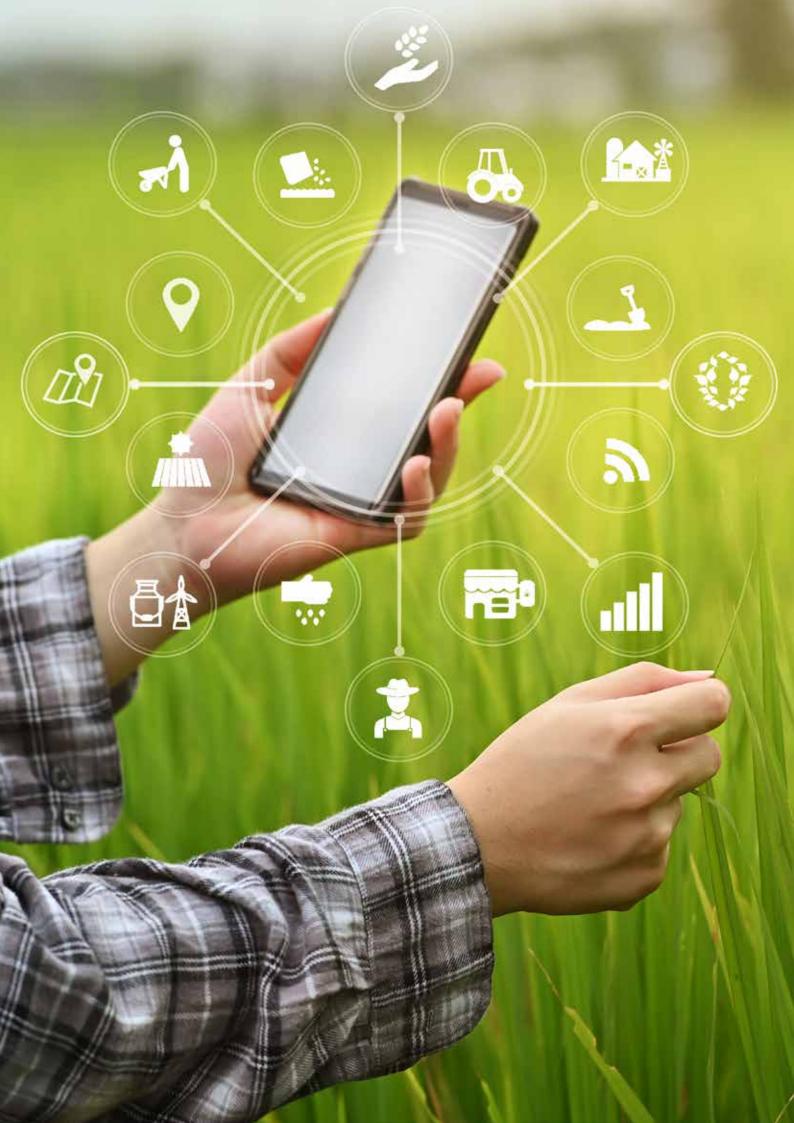
#### **COMPREHENSIVE**

Unlimited & toll-free psychosocial + financial + legal + health advice + Wide variety of additional benefits such as face-to-face psychosocial counselling + Absenteeism management + Wellness Days + Preventative screening + actuarial assessment of human capital risks

#### WHY AGILITY EMPLOYEE WELLBEING

PROFITABLE	Reduces absenteeism and increases productivity	
PROACTIVE	Identifies and responds to human capital risks before it negatively impacts employee performance	
INTEGRATED	Easily integrates with, and complements, other employee benefits	
ACCESSIBLE	Assistance provided in multiple languages and across all geographical locations	
AFFORDABLE	<ul> <li>FREE entry-level programme</li> <li>Comprehensive programme at greatly reduced rates (see Agri Employer Rewards)</li> </ul>	







# **BUILD YOUR OWN COVER:** Employee Benefits



#### **Group Risk solutions**

#### **BUILD YOUR OWN COVER**

Menu of Group Risk products



#### LIFE COVER

Basic death cover that ensures financial security to an employee's family



#### **FUNERAL COVER**

Covers funeral costs of employee only or extended family benefit to include spouse, children or parents



#### **LUMP SUM DISABILITY**

Employee receives lump sum if they become totally or permanently disabled due to illness or injury



#### **CREDIT LIFE**

Covers outstanding loan amounts in the event of death or disability



#### **ACCIDENTAL DEATH**

Lump sum benefit paid to employee's family in case of accidental death



#### **DISABILITY INCOME**

Guaranteed monthly income should employee become disabled or unable to work due to accident or illness



#### CRITICAL ILLNESS

Covers any lifestyle changes required due to a critical illness

#### WHY AGILITY LIFE

CUSTOMISABLE	Build your own Group Risk portfolio	
FLEXIBLE	Implement as standalone products, as part of a wider employee benefit solution or with the <b>Agility</b> Retirement Fund as approved solution	
INTEGRATED	Seamless integration with disability cover, critical illness and health	
SIMPLICITY	Single point of contact for Health and Group Risk portfolio	

#### VALUE-ADDS

**FREE** access to **Agility** Employee Wellbeing Core and **Agility** Rewards programmes

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# Life-stage investment portfolios with proven returns

PROVEN RETURNS	Consistent and proven returns across all portfolios	
TAILORED	Customised life-stage investment portfolios based on varying risk and asset class allocations	
DIVERSE	Various well-diversified, globally balanced portfolios	
EXPERIENCED	<ul> <li>Experienced team with strong Board of Trustees</li> <li>Time-tested investment philosophy &amp; approach</li> <li>Solution partner manages and administers R228 billion in assets</li> </ul>	
INDEPENDENT	Administration process is independent from asset management with solid and trusted principles applied	
SELF-FUND	Agility Rewards Platinum members can self-fund their retirement by allocating some, or all, of their cash-back rewards to the Agility Retirement Fund	

#### **CASE STUDY:**

#### SELF-FUND YOUR RETIREMENT WITH AGILITY REWARDS PLATINUM

Platinum member exercises at gym

Platinum member participates in outdoor sporting events

Platinum member studies at tertiary institution

R14 400 cash-back reward

R2 500 cash-back reward

R5 000 cash-back reward

Total: R21 900

Rewards

Invests R18 000 in Agility Retirement Fund.









# MORE CASH. MORE REWARDS. MORE OFTEN.

#### **BUILD YOUR OWN COVER**

Your menu of Rewards programmes

#### **AGILITY REWARDS**

- FREE to all **Agility** Agri clients and their employees
- Discounts and cash-backs at various partners

#### **AGILITY REWARDS PLATINUM**

- Straightforward cash-back rewards
- No complicated points systems or hoops to jump through
- Immediate access to all benefits
- Use any provider



FREE	Immediate and FREE access	
SIMPLICITY	Straightforward and easy to redeem	
PROSPER	Benefits ranging from cash-backs on fuel and education to discounted mobile contracts	
RELEVANT	Caters to every lifestyle, age and demographic	
ACCESSIBLE	Geographically accessible benefits	



CASH	Earn more than R40 000 in extra healthcare savings
MOTIVATES	Designed to motivate and encourage healthy lifestyles, hobbies and habits
SIMPLICITY	Immediate access to straightforward cash-back rewards
ACCESSIBLE	Available at almost any facility, institution or provider
RELEVANT	Cash-back rewards for every lifestyle, age and demographic

# GET READY TO PROSPER WITH

# Agility Rewards Platinum







**LIFESTYLE & TRAVEL** 



**EDUCATION** 

R21 400	MAXIMUM CASH IN YOUR POCKET		
R2 500	For sporting events		
R4 500	For playing golf*		
R7 000	For exercising with a fitness device*		
R14 400	For gyming*		

R10 250	For health checks	
R2 000	For taking chronic medication	
R3 000	For any domestic flight*	
30c per litre	Fuel cash-backs	

R15 250+ CASH IN YOUR POCKET

R5 000 At any tertiary institution\*

R6 750 School fee reimbursement\*

R6 750 MAXIMUM CASH IN YOUR POCKET













Agri Employer Rewards includes a range of premium discounts and service commitments that are exclusively available to our SILVER and GOLD customers

#### How to become a Silver Group

**Agility** preferred Medical Scheme membership through subsidised benefits

2 other **Agility** Agri products

#### How to become a Gold Group

**Agility** preferred Medical Scheme membership through subsidised benefits

At least 3 other **Agility** Agri products

#### **EXCLUSIVE PREMIUM DISCOUNTS**

Product Discounts	Discount Period (number of months during first year of cover)	Agri Employer Rewards Gold	Agri Employer Rewards Silver
Agility Gap & CoPay: All products*	3	50%*	20%*
Agility Gap & CoPay: All products**	9	10%**	5%**
Agility Rewards Platinum***	3	50%***	20%***
Agility Rewards Platinum****	9	10%****	5%****
Agility StaffCare Flexicare	12	3%	2%
Agility StaffCare Flexicare Plus	12	3%	2%
Agility Life	12	3%	1%
Agility Employee Wellbeing Core	12	100%	100%
Agility Employee Wellbeing Comprehensive	12	20%	15%
Annual Wellness Day	12	100%	100%
Agility Retirement Fund	12	Zero Asset Consulting fees (reduced asset management fees)	Zero Asset Consulting fees (reduced asset management fees)

<sup>\*</sup> Discount percentages based on **Agility** Gap 200 premiums across all **Agility** Gap & CoPay products, applicable to first three months of cover

<sup>\*\*</sup> Discount percentages based on Agility Gap 200 premiums across all Agility Gap & CoPay products, applicable for nine months (after the initial three-month discount period)

 $<sup>\</sup>ensuremath{^{***}}$  Discount applicable to first three months of cover

<sup>\*\*\*\*</sup> Discount applicable to first nine months of cover (after the initial three-month discount period)

#### **EXCLUSIVE SERVICE PROMISE**



#### **VIP Activation**

- Full electronic take-on
- Group activation in less than 24-hours
- Card and welcome packs delivered within 24-hours



#### **Expert Guidance**

- Quarterly Dashboard Report & risk management analyses
- Quarterly presentation by executive experts
- In-depth induction programme for HR team



#### **Dedicated Support**

- Permanent resource on your premises\*
- Weekly and monthly onsite visits
- Ongoing training and weekly induction sessions in required African languages
  - \* Groups of 1 000+ at centralised location





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